



References for The Shef!

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Mr. Dave Sheffield #6 Hillcrest Court
Eldridge, Iowa 52748

Dear Dave:

WOW! You absolutely blew us away at the seminar you held for us on the 22nd. The comments from the "standing-room-only" attendees were nothing short of outstanding. Your "Seven Keys To Unlocking Your Sales Success" laid a great foundation for all of us.

We hope you can visit us every quarter to keep us on track. Hiring you to speak to our group was the best investment in the future of our people and our Company that we've made in a long time.

Your message was timeless, and the right message at the right time. You truly inspired us!
Thanks so much!

Sincerely,

Jim

Jim Nelson
Owner/Broker
Coldwell Banker At Your Service Realty, LTD
Minnesota's #1 Independently Owned Coldwell Banker Office & Company



MARYLAND ASSOCIATION OF EDUCATIONAL OFFICE PROFESSIONALS

WWW.MAEOP.ORG



Re: MAEOP Annual Fall Conference

Dear Shef:

I want to take this opportunity to thank you from the bottom of my heart for providing such a dynamic and useful workshop on October 19. Your professional skills were unsurpassed! My committee has been receiving continuous praise for having had the insight to invite you to speak to office professionals from Maryland. From your topic of *How to Keep Your Head On While Working Your Butt Off*, to your kind and caring personal manner, our attendees were most grateful for the information they were able to take back and incorporate in their own life situations. In these fast-paced and taxing times, it is not often that talented folks like yourself make the decision to “give back” for the betterment of the cause. Please know that the members and I are very appreciative of your efforts.

As the president of MAEOP, I commend you on your dedication to your profession. Many others will aspire to new heights because of the passion and commitment you have displayed as being a presenter this year. Thank you again for a job well done.

Sincerely yours,

Debra Blimline, CEOE
President

P.S. I trust your trip home was pleasant and without incident. Feel free to contact me for a positive and glowing reference if you ever require it. Thanks again.